# Sutphen Rear Mount Aerial Ladder (SLR) Project

December 2014

What can we add to our product line to provide our sales force a more robust ability to meet the needs of fire departments that they service?

## Add to our product offering, vehicles that are selling the most, that we don't already offer.

#### FAMA Statistics 2011-2015

Vehicle Classification:												r.
12	2011 To	otals	2012 To	tals	2013 Tot	als	2014 Totals		2015 Totals		5 Year Average	
Aerial Ladder waterway 0-94 Mid	9	2.0%	14	2.9%	17	3.5%	29	5.5%	17	2.6%	17,2	
Aerial Ladder waterway 0-94 Rear	122	27.6%	111	23.2%	117	24.2%	109	20.6%	139	21.2%	119.6	136.8
Aerial Ladder waterway 95 + Mid	11	2.5%	7	1.5%	12	2.5%	11	2.1%	14	2.1%	11	3
Aerial Ladder waterway 95 + Rear	96	21.7%	131	27.3%	112	23.2%	125	23.6%	169	25.7%	126.6	137.6
Aerial Platform, 0-85 Mid	38	8.6%	15	3.1%	24	5.0%	20	3.8%	17	2.6%	22.8	
Aerial Platform, 0-85 Rear	11	2.5%	4	0.8%	12	2,5%	15	2.8%	9	1.4%	10.2	33
Aerial Platform, 86 + Mid	31	7.0%	57	11.9%	52	10.8%	51	9.6%	59	9.0%	50	
Aerial Platform, 86 + Rear	69	15.6%	100	20.9%	92	19.0%	103	19.5%	143	21.8%	101.4	151.4
Aerial Platform, Articulating	16	3.6%	6	1.3%	5	1.0%	6	1.1%	9	1.4%	8.4	
Tractor-Drawn Aerial waterway	30	6.8%	27	5.6%	27	5.6%	54	10.2%	60	9.1%	39.6	
Water Tower, Articulating	2	0.5%	2	0.4%	3	0.6%	2	0.4%	5	0.8%	2.8	
Water Tower, Telescoping with ladder	7	1.6%	5	1.0%	10	2.1%	4	0.8%	16	2.4%	8.4	
Totals	442	8	479	(2)	483		529		657			1

Aerials under 94': mid-mount 12.5%

rear-mount 87.5%

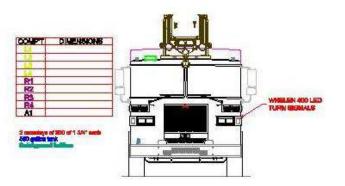
Aerials over 94': mid-mount 8%

rear-mount 92%

# Rear Mounted Aerials. 75', 100' Ladders and 50' Water Towers

February 2015

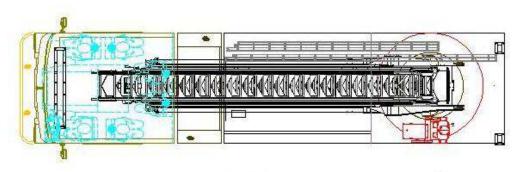
#### CONCEPT ONLY

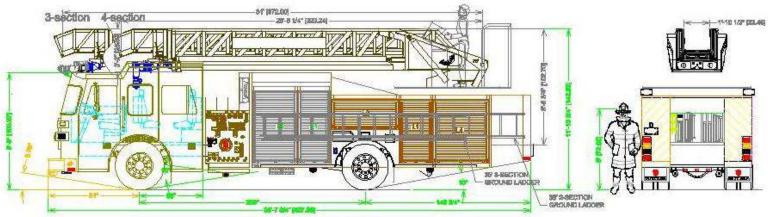


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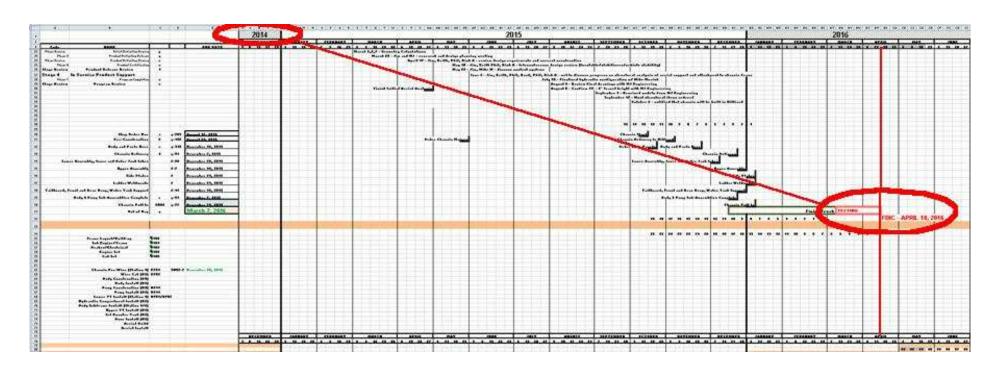
**Proof of Concept:** This is the primary aerial mounting orientation for ALL of our major competitors

**Completion Date:** Deliverable truck(s) by FDIC 2016 (April 18, 2016)

**Design Goals:** Design and build rear mounted aerial ladders and a water tower. What will we do with this design to distinguish our vehicle from our competitors (aside from the aerial)?

#### **Our Timeline**

#### Development of the SLR75

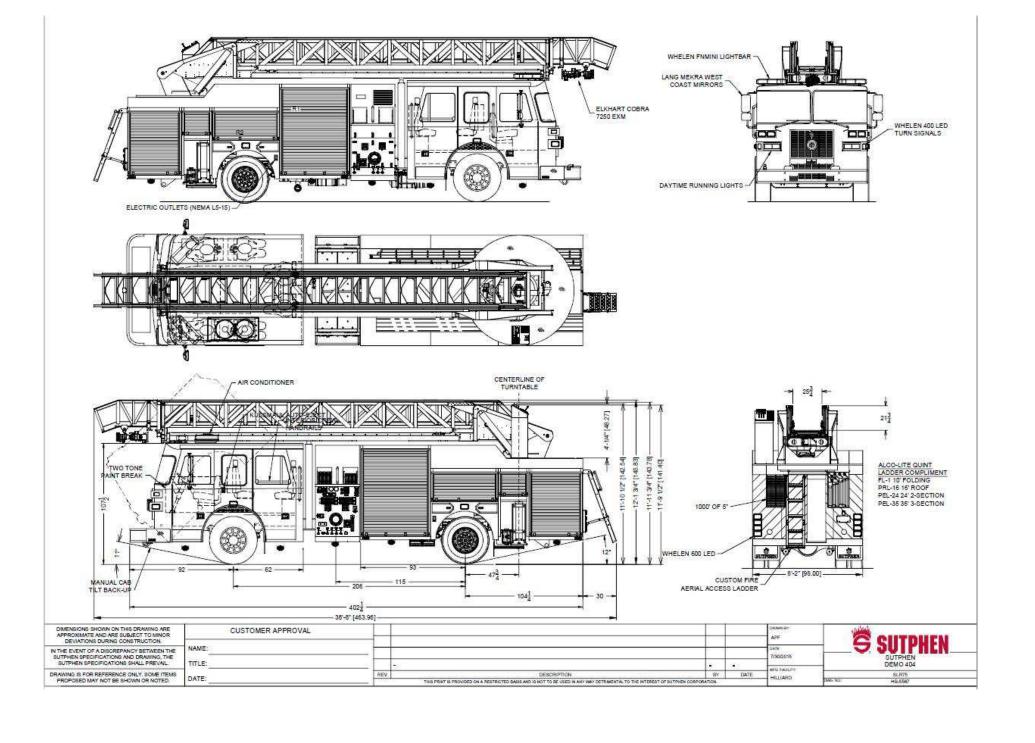


August 2015

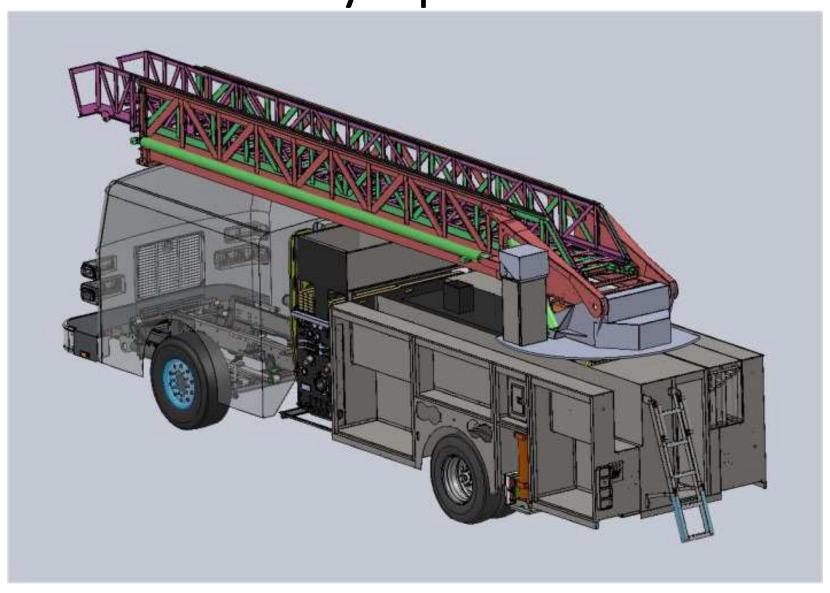
#### **Project Goals**

- Rear mounted 75' aerial ladder
- Manual Aerial Controls
- Manual Jack Controls
- Out and Down stabilizers
- Price Conscience
- Ability to short jack
- 750 lb tip load (dry) 3:1 safety factor
- Envelope control
- Travel height under 12' we are at 11' -9" (on paper)
- 1000' of 5" & 300' of 3" hose and 500 gallons of water
- Storage for Stokes basket, backboard, Little Giant, fans

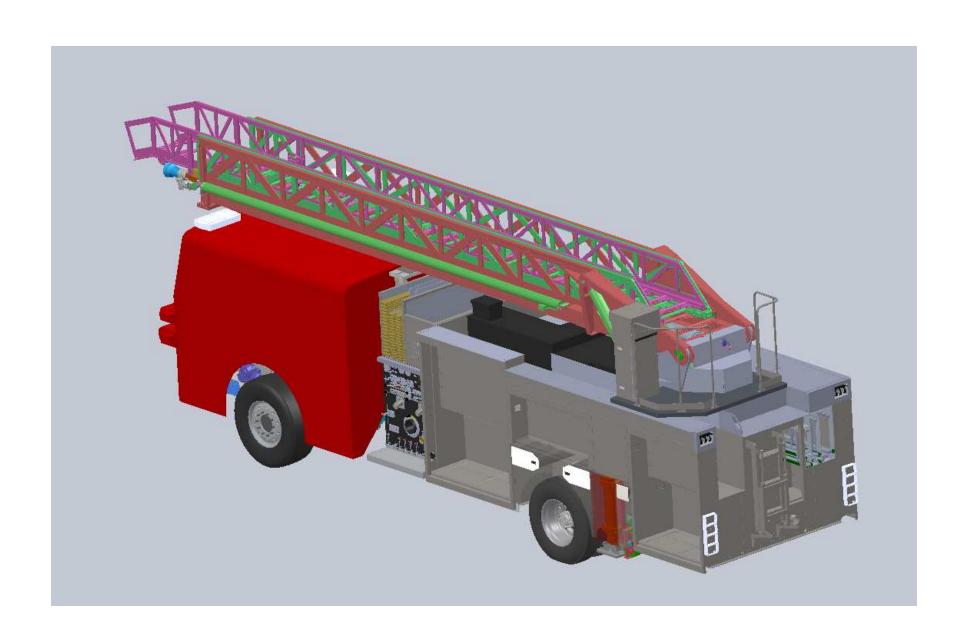
Section	Max Tip Load
	Stress / FOS
First	7.7 ksi / 4.7
First (short)	10.2 ksi / 3.5
Second	5.8 ksi / 6.2
Second (short)	7.0 ksi / 5.1
Third	7.4 ksi / 4.9
Third (short)	10.6 ksi / 3.1



### Body Option 1



November 2015



#### **Aerial Support**



















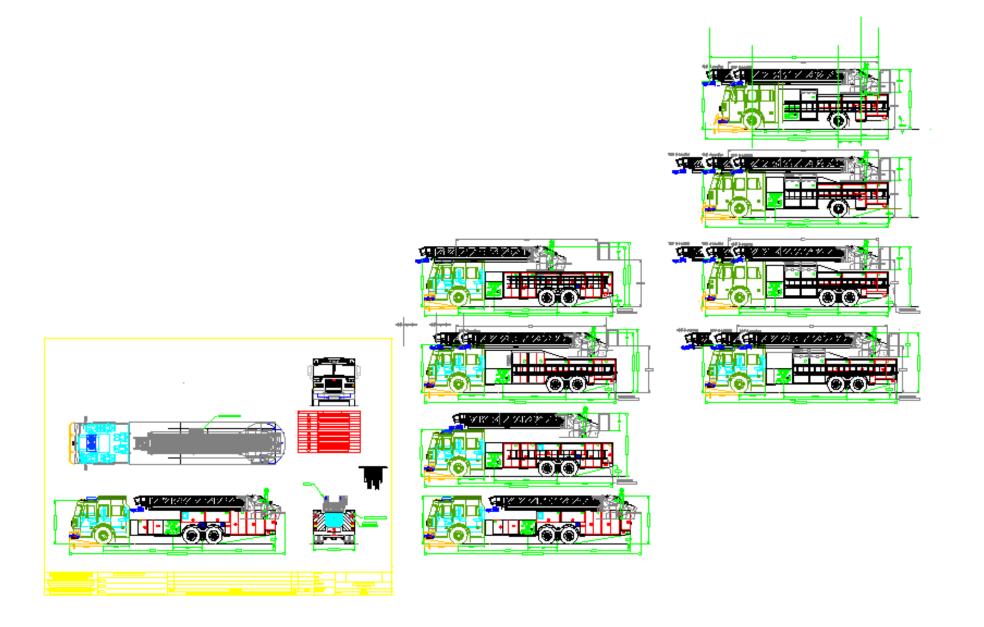
April 2016



### Center of Gravity (COG) Testing



May 2016



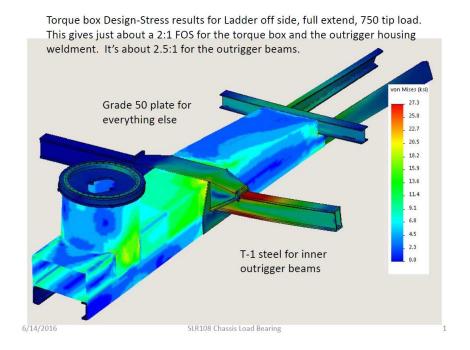
	Sutphen	E1	Pierce					
	SLR108	Metro 100	Ascendant 107'	105'	100'			
Aerial Construction	Hucked Aluminum	Welded Aluminum	100ksi Steel	Steel	Aluminum			
Vertical Reach	108'	100'	107'	105'	100'			
Horizontal Reach			100'					
				+75° on				
Operating Range			-10° to +77°	midmount)				
oporumny rumge				· · · · · · · · · · · · · · · · · · ·				
Set-up Range			6% level - up to 12% uphill slope					
Number of Sections	4	3/4?	4					
14dilliper of occupins		5/4:	<del>-</del>					
Tip Load (w/out Water)	750 lb	300-825 lb (based on	750 lb + 100 lb eqpt (with					
The Educ (Wood Tradely	10012	ladder position)	restrictions)	500 ± 100 lb cant	750 lb + 100 lb eqp			
		lauder position)	resulctions)	300 + 100 in edbr	730 ID + 100 ID eqk			
Tip Load (w/ Water)	500 lb		500 + 100 eqpt					
	200 ID	-	21.63"					
Fly Section Width		_	16.70"					
Fly Section Height	00	_		50				
Wind Load	30 mph sustained		35 mph	50 mph				
Ice Build-up	1/4"		1/4"	1/4"				
Waterway Flow			1500 gpm	1000 gpm	up to 1500 gpm			
Safety Factors								
Aerial Structure	3.0:1	2.5:1	2.0:1	2.5:1				
Overturning	1.5:1		1.5 : 1					
Stabilizers								
Number of Stabilizers	4	4	3	4	4			
					12' (10' short-			
Span of Stabilizers	16'	11'	18' (13' short-jacked)	14'	jacked)			
· ·			, , , , ,					
Travel Height (with pre-plumbed w/w)	11'- 9"	10'-10"	11'- 5" (drawing shows 11'- 8")					
Fravel Length	· · · · ·	38'- 6"	39' - 2"					
Estimated In Service Weight								
Number of Drive Axles	1	1	1	2	2			
Wheelbase (base configuration)	220"	220"	234"		<del></del>			
Booster Tank Capacity	up to 500 gallons	220	up to 500 gallons		up to 500 gallons			
Dooster Fallk Capacity	up to 500 gailoris		up to 500 galloris		up to 500 gallolls			
Long Ctorogo								
Hose Storage								
Ground Ladders					201			
Turntable width				1	00"			

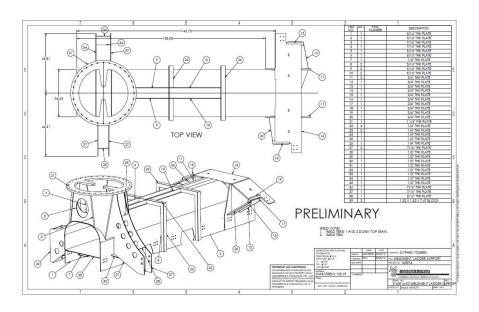
### More Math (yuck, you say)

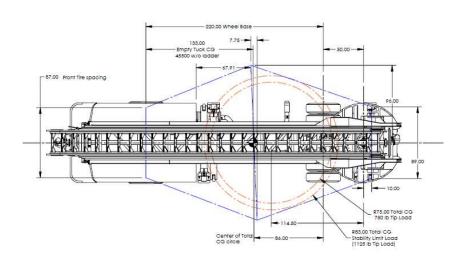
R108 Stabil	lity	PAS 2016.05.25		These are crude estimates								
							der Parame					
8600	lbf			der weight		Unloaded	Mass		Jim, the unloaded values are my			,
45500	0,1,00					CG	404	estimates :	from CAD	and scalin	gthe	
137.0	in	distance f	rom truck (	g to turntabl	e axis	Tip Load	Mass	750	SLR75 ladd	er		
472.1	in	distance f	rom turnta	ble axis to la	dder cg		CG	1184.5	Enter any v	alue in th	e tip load	box
54100	lbf	total weig	ht									
	Positions Relative to Turntable Axis							<u>l</u>				
rotation angle	ladder cgx	ladder cgz	total cgx	total cgy								
0	472.1	472.1 0.0 190.3 0.0				Real roug	h numbers	used for th	nis truck			
10	464.9	82.0	189.2	13.0								
20	443.6	161.5	185.8	25.7								
30	408.8	236.0	180.2	37.5		Front axle	empty	18000				
40	361.6	303.4	172.7	48.2		Rearaxle		27500				
50	303.4	361.6	163.5	57.5			on wrt fron	it axle	0.60			
60	236.0	408.8	152.8	65.0		as fraction of wheelbase						
70	161.5	443.6	140.9	70.5								
80	82.0	464.9	128.3	73.9		SLR108 w	neelbase	220	in			
90	0.0	472.1	115.2	75.0		cgx estimate 132.97 i		in, wrt fror	nt axle			
100	-82.0	464.9	102.2	73.9								
110	-161.5	443.6	89.6	70.5								
120	-236.0	408.8	77.7	65.0								
130	-303.4	361.6	67.0	57.5								
140	-361.6	303.4	57.8	48.2		SLR108 tru	ick weight	estimate				
150	-408.8	236.0	50.3	37.5				45500	lbf			
160	-443.6	161.5	44.7	25.7		Ignore la	lder's effec	t on cgx				
170	-464.9	82.0	41.3	13.0								
180	-472.1	0.0	40.2	0.0		distance f	rom rear a:	xle to turni	:able	50	in	
adius of the												
enter of the	e stability (	circle, relat	ive to the	turntable axi	S							
ote that for besn't chan		loads, the	center of t	he circle								

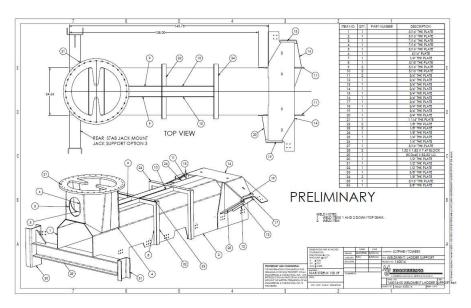
#### Yes, we need a torque tube.

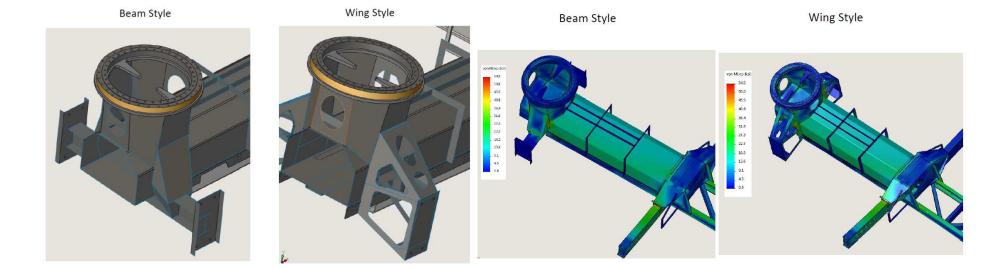


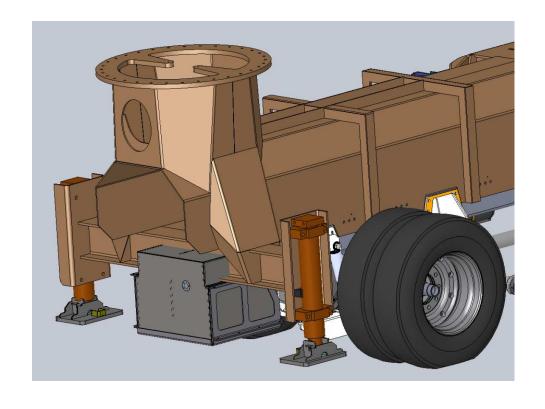


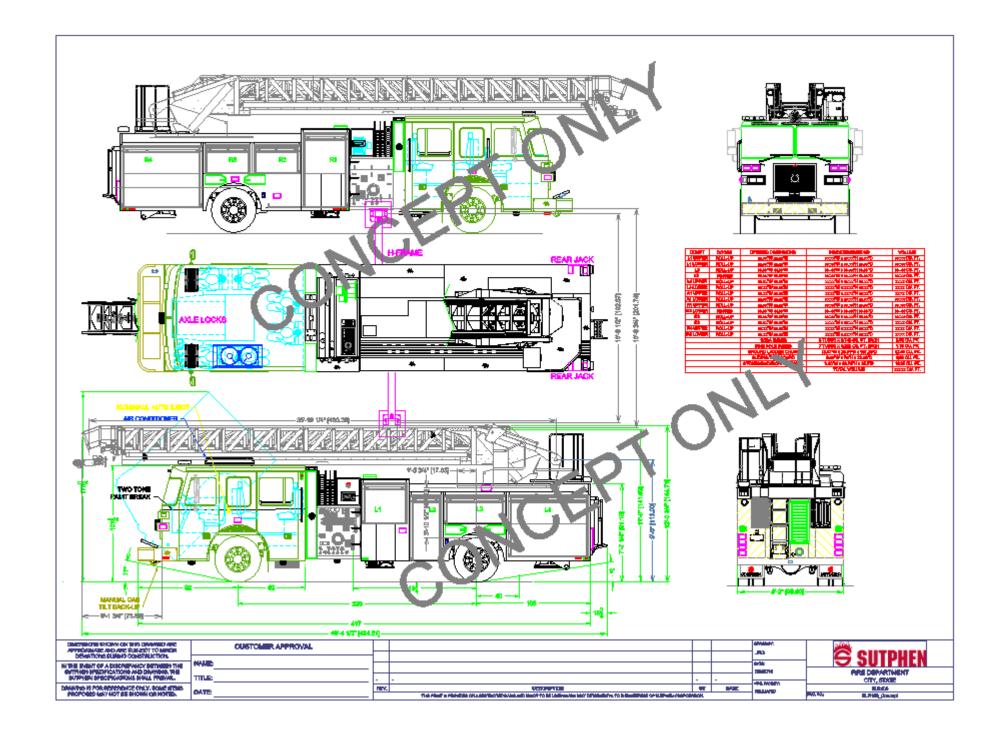






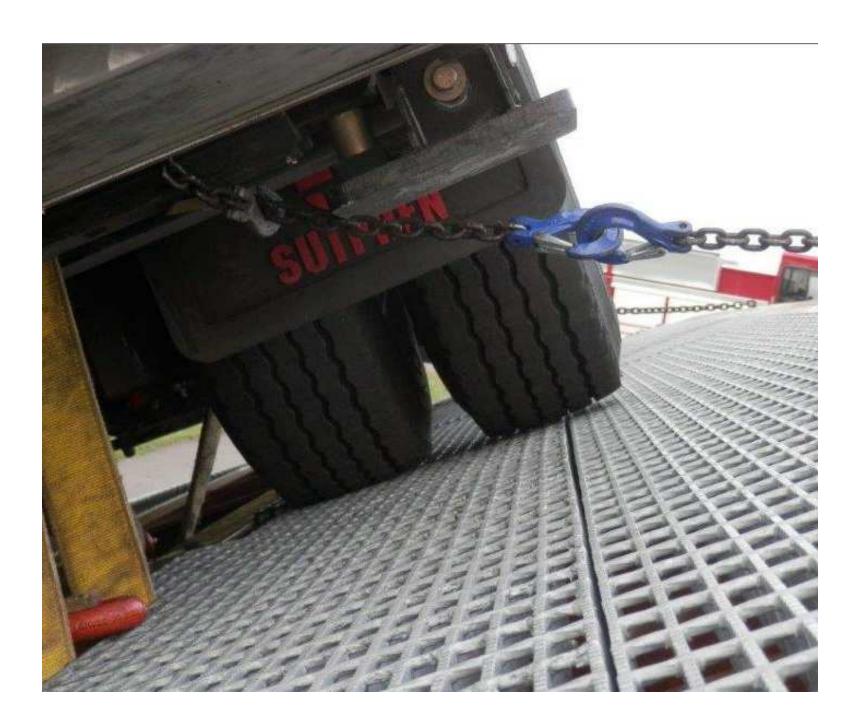


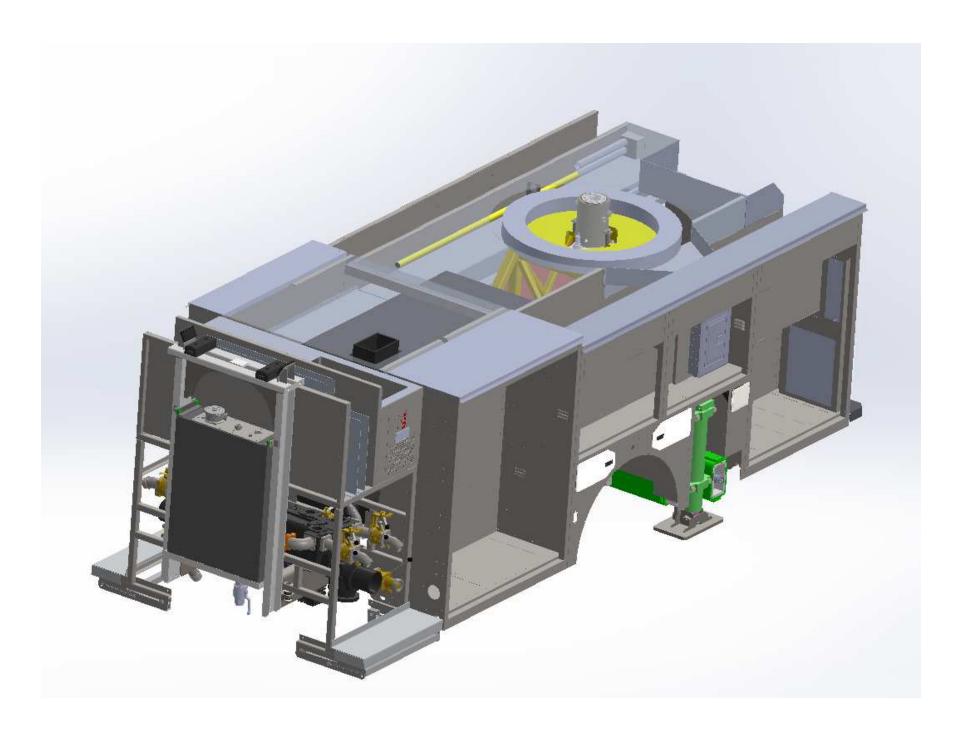


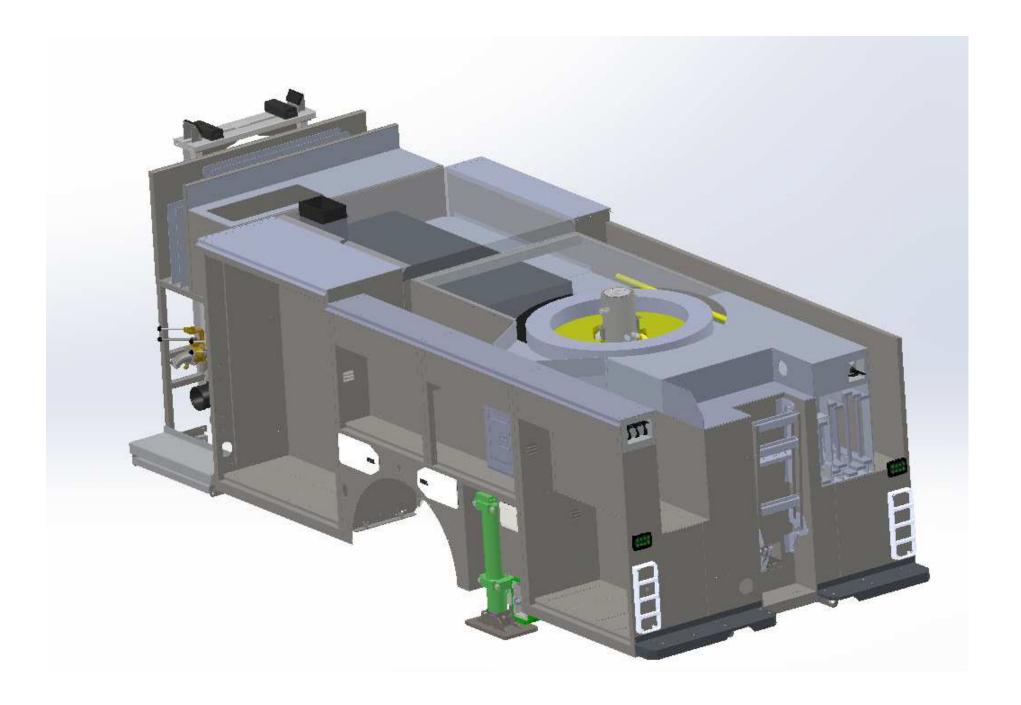


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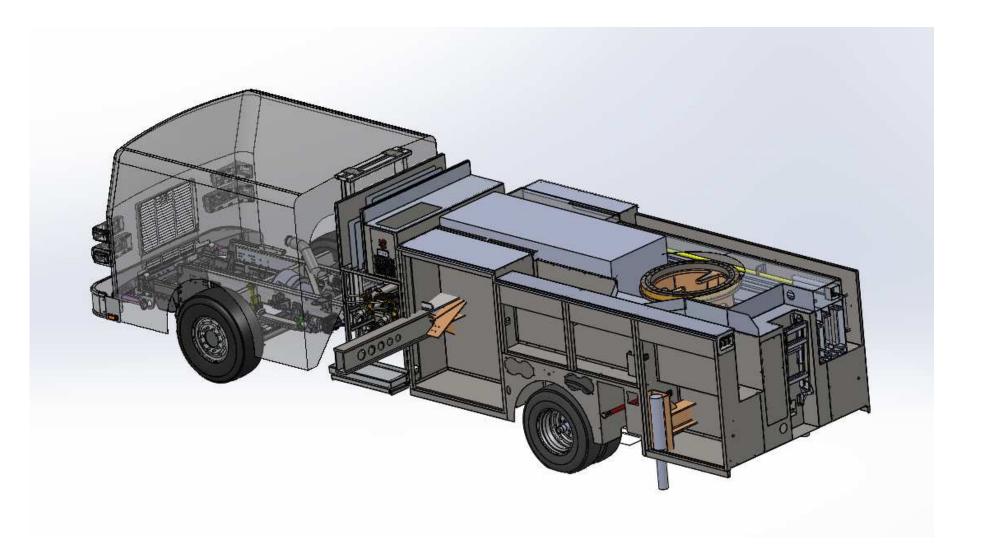


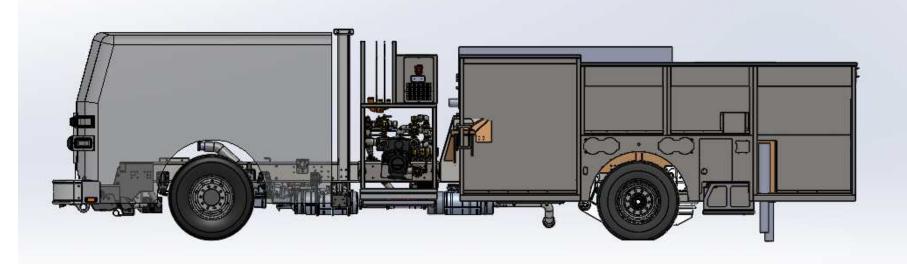


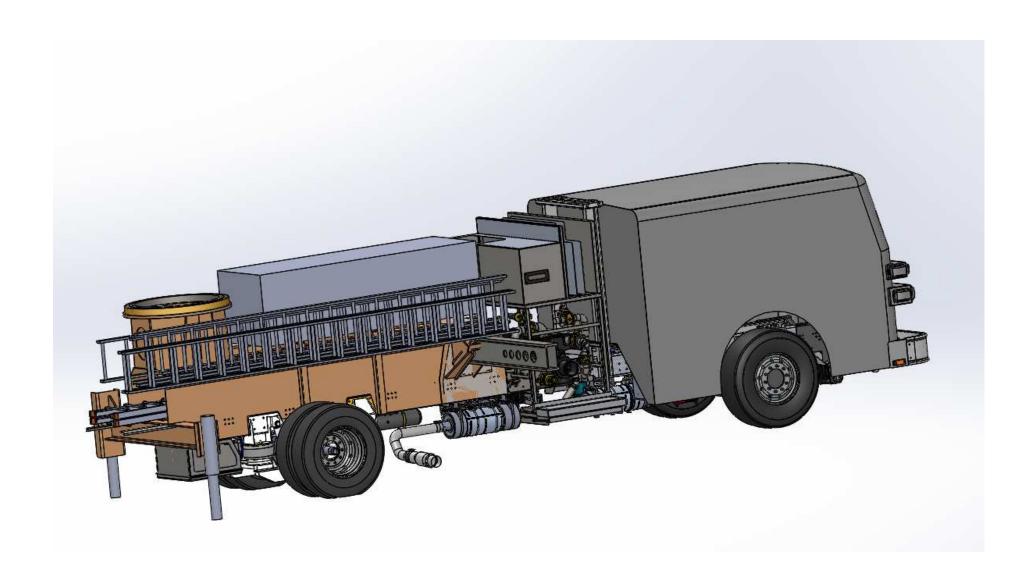


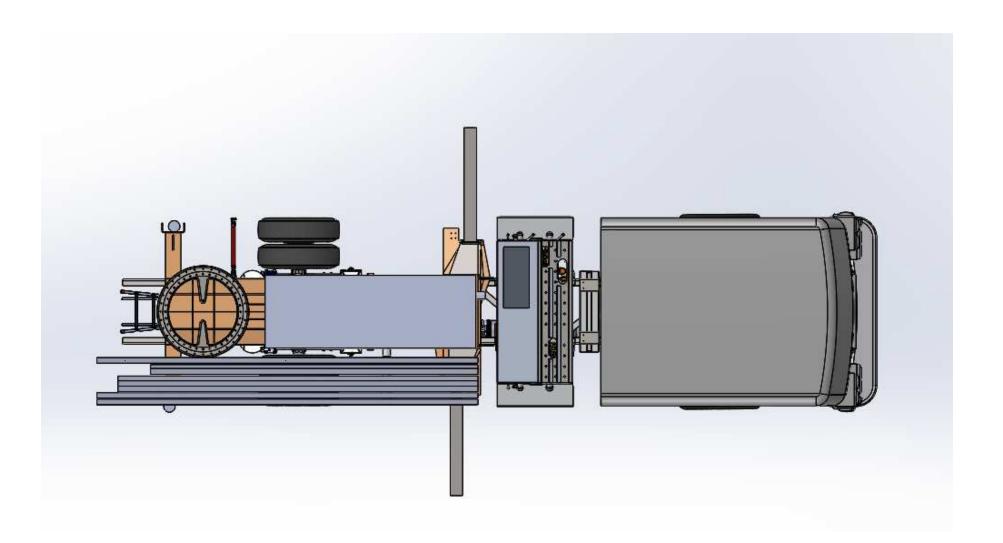


September 2016 Where are we today?









## Where do we go from here?



## SUTPHEN

Beyond!







Thank You!