SUTPHEN CORPORATION SALES TECHNICAL BULLETIN



STB-0106 - MEKRA Lang Mirror Shortage

OVERVIEW

Please be aware that Sutphen is experiencing a shortage of MEKRA Lang mirrors.

After a fire destroyed MEKRA Lang's Mexico facility in April 2024 and forced production to North Carolina, the mirror manufacturer has struggled to meet demand.

MEKRA Lang accepted its first new Sutphen order in mid-September, however, we have recently been told the mirror company would not be able to fill the order until January 2025.

Currently, Sutphen has an extremely limited number of MEKRA Lang mirror sets.

Because of the MEKRA Lang mirror shortage, Sutphen will require customers to accept one of the following mirror types instead of MEKRA Lang, until the MEKRA Lang mirror order is filled:

- RETRAC Mirrors
- Velvac Mirrors
- Bus-Style Velvac Mirrors
- Ramco Mirrors

Sutphen requests that dealers encourage customers to select the RETRAC mirrors because of in-stock accessibility and the similarities to MEKRA Lang in functionality, aesthetics and price.

Sutphen also requests customers and dealers to not select Velvac mirrors. These mirrors also have an extended lead time and are limited in functionality in comparison to MEKRA Lang and RETRAC.

You can see pictures of each option on the next page.

If you have a customers whose truck will be affected by the mirror shortage, you can expect your project manager to reach out to you. If you have questions, please reach out to your project manager.

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By: Sutphen Sales Team

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STB-0106 – MEKRA Lang Mirror Shortage (cont....)

OVERVIEW



RETRAC Mirror Option





Ramco Mirror Option

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OVERVIEW



Velvac Mirror Option





Velvac Bus-Style Mirror Option

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