



## STB-0098 – Exterior Backwall of Aerial Cabs

### OVERVIEW

Sutphen has recently upgraded the thickness of the exterior backwall of its cabs from 1/8-inch aluminum to 3/16-inch aluminum, creating a stronger, safer and more robust cab.

As Sutphen's production teams integrate this stronger cab into manufacturing processes, the sales team wants to inform the dealer network of an updated standard that more appropriately accommodates and supports the now heavier cab.

Effective immediately, raptor coating in single or two-toned options will be the standard selection for the exterior backwall of aerial cabs.

With this update, diamond plate will be available, however, it will be with an upcharge.

The use of raptor coating will help Sutphen's production teams' efficiency while also benefiting the end user of our apparatus with a lighter weight material.

Due to the thickness of the 3/16-inch exterior backwall of the cab, diamond plate is no longer needed and adds unnecessary excess weight to the cab. The thickness of the material also creates a flatter, smoother exterior cab back wall.

Please use the SQS2 update and this STB to educate our shared customers about Sutphen's cab and the strength of our product.

See the next page for pictures of a two-toned raptor coated exterior backwall and an exterior backwall with diamond plate.

- more -



## STB-0098 – Exterior Backwall of Aerial Cabs (Cont....)

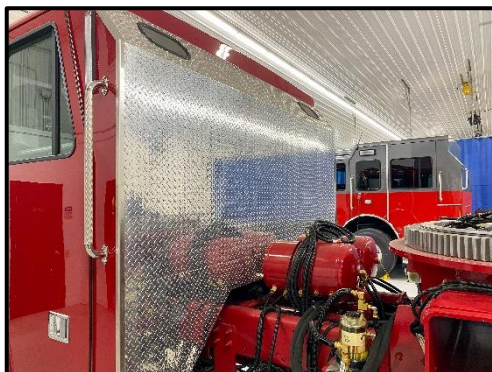
### OVERVIEW



Exterior Backwall of Aerial Cab:  
Two-Toned Raptor Coating



Exterior Backwall of Aerial Cab:  
Two-Toned Raptor Coating



Exterior Backwall of Aerial  
Cab: Diamond Plate



Exterior Backwall of Aerial  
Cab: Diamond Plate

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