# SUTPHEN CORPORATION SALES TECHNICAL BULLETIN



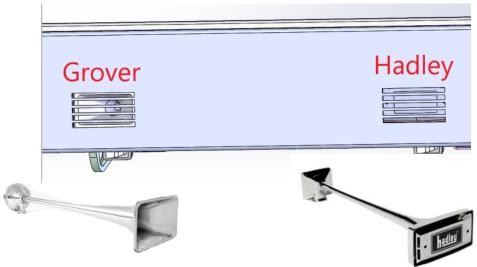
### **CHASSIS AIR HORN UPDATE**

### **OVERVIEW**

The Sales Department would like to inform the dealer network that Grover air horns has been purchased by The Air Horns Guys (<a href="https://www.theairhornguys.com">https://www.theairhornguys.com</a>).

With this recent acquisition, the option for Grover air horns has been added back into the Sutphen quoting system. However, the new cost of the Grover air horns has increased well above the current standard of Hadley air horns. So, at this time the Hadley air horns are still the default option due to costing. If a customer wishes to upgrade from the Hadley to the Grover they can do so, but with an upcharge. This has been implemented in the most recent update of SQS2. If you have any active projects in production, please contact your Project Manager or Project Engineer if you wish to review costing and options to switch from the Hadley to the Grover. Please note that Sutphen might not be able to fulfill your request to switch the air horns due to production schedule and/or purchasing of components. Please work with your Project Manager or Project Engineer to determine the best option for your customers.

12010500 AIR HORNS, DUAL, GROVER #2040 RECTANGULAR, BEHIND PERFORATION 12010400 AIR HORNS, DUAL, HADLEY H00978 RECTANGULAR, BEHIND PERFORATION



Created: 07/15/2022

By: J. Howell

Revised: 04/06/2022

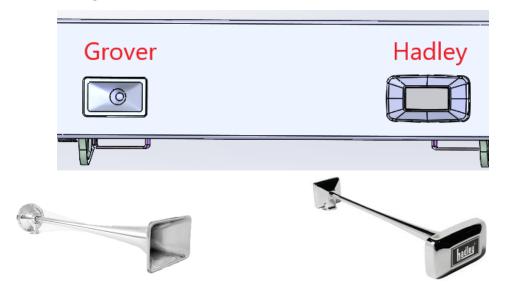
# SUTPHEN CORPORATION SALES TECHNICAL BULLETIN



## **CHASSIS AIR HORN UPDATE**

## <u>OVERVIEW</u>

12010505 AIR HORNS, DUAL, GROVER #2040 RECTANGULAR, THRU BUMPER
12010410 AIR HORNS, DUAL, HADLEY H02101A RECTANGULAR, THRU BUMPER



12010510 AIR HORNS, DUAL, GROVER #1510 ROUND, 24", THRU BUMPER 12010420 AIR HORNS, DUAL, HADLEY H09324AC ROUND, 24.5", THRU BUMPER

12010520 AIR HORNS, DUAL, GROVER #1512 ROUND, 21", THRU BUMPER 12010430 AIR HORNS, DUAL, HADLEY H09318AC ROUND, 19", THRU BUMPER

