SUTPHEN CORPORATION SALES TECHNICAL BULLETIN



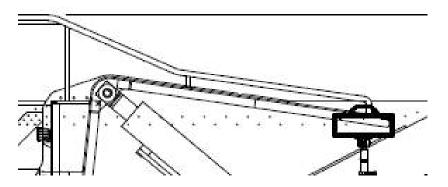
SPH AERIAL HANDRAIL OPTIONS

OVERVIEW

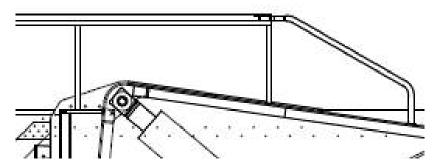
The Sales Department would like to inform the dealer network that we have updated the standard description as well as added additional aerial handrail options in SQS2.

The new options reference what has been installed on previous SPH 100 configurations, will add additional clarity to future SPH 100 orders and will create sales opportunities for all dealerships. Please refer to the images below.

94021326 (Standard)
LADDER SPH 100 HIGH RAIL, LOW PROFILE AT TURNTABLE - CABLE TRACK



94021327 LADDER SPH 100 HIGH RAIL, FULL PROFILE AT TURNTABLE - CABLE TRACK



*ref Columbus, OH SPH 100 HS-6655

Created: 08/25/2020

By: J. Howell Revised: -- 1

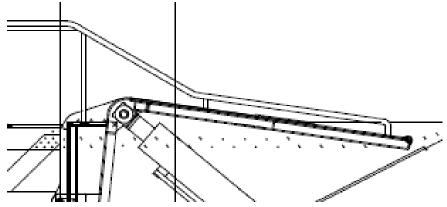
SUTPHEN CORPORATION SALES TECHNICAL BULLETIN



SPH AERIAL HANDRAIL OPTIONS

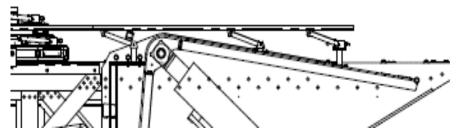
CONTINUED

94021324 LADDER SPH 100 TALLER HIGH RAIL, LOW PROFILE AT TURNTABLE - CABLE TRACK



*ref Ft. Myers Beach SPH 100 HS-6433

94021323 LADDER SPH 100 STOWABLE HIGH RAIL - CABLE TRACK



*ref Demo 474 SPH 100 HS-6643

If you have any questions on configurations or options, please contact your STM for further details.