SUTPHEN CORPORATION SALES TECHNICAL BULLETIN

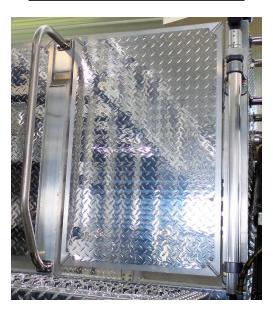


SPH PLATFORM PANELS

OVERVIEW

The Sales Department would like to inform the dealer network of a standard feature that was changed back in 2016 on the SPH platforms without properly informing the dealer network. This change came from engineering to try and help saving weight on the tip of the aerial platform. Although the reason for changing the panels was a weight driven decision it lead itself to be less astatically pleasing. The change has since been remedied, and for all SPH platforms in production after HS-6326 will be changed back to the original standard diamond plate panels unless noted otherwise in the shop order. It was a subtle enough change that newer customer did not have any issues with the smooth aluminum panels, but a few of our existing customers noticed the change and requested to have the diamondplate panels reinstalled. Please keep in mind that on the rear of the platform if chevrons are chosen smooth aluminum will be used to ensure the chevrons properly adhere to the flat surface. All other panels will be diamondplate.

Standard Diamondplate Panels



Smooth Aluminum Panels



We are sorry for any inconvenient this may cause, but we will continue to strive to keep our dealer network updated on situations like this. If you have any other questions please feel free to contact your Project Coordinator or your Sales Territory Manager.

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Revised: --