SUTPHEN CORPORATION SALES TECHNICAL BULLETIN



INNOVATIVE CONTROL FOLDING STEPS

OVERVIEW

In an effort to continuously increase the quality and aesthetics of our apparatus, Sutphen Corporation has elected to change the standard folding steps we are currently utilizing and offer a new folding step from Innovative Controls.

The new step will be utilized across all facilities, and all product lines immediately. The new Innovative Controls Folding Step is a chrome-plated die-casting constructed of high strength zinc alloy. The new step is four times stronger than the current NFPA standard for weight bearing loads, it will be integrated with a single led step light located under the Sutphen logo, and it also comes with two ergonomic handles large enough to fit a gloved hand. References have been provided below to illustrate to the customer what the old step looked like compared to the new step. If you have any question regarding this Sales Technical Bulletin please contact your Sales Territory Manager for more information.

The manufacture has assured Sutphen that all previous issues with the step have been address, and corrected for future productions. Sutphen would like to add that we are continuing to strive for better products to incorporate on all of our product lines. As we continue this pursuit any feed back that you have will be appreciated to make our products the best in the world!

<u>COMPARISON</u>

NEW STEP (Innovative Controls)







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