



LED HEADLIGHT OFFERINGS

OVERVIEW

Sutphen is always striving to offer the latest innovative technology in the fire market industry. Sutphen has been offering the HiViz FIRETECH 4x6 LED headlights for quite some time now, and we are pleased to announce that we will be offering these headlights as our preferred headlight at the same price as the current JW Speaker Model 8800 Evolution 2 LED headlights.

The major benefit with the FIRETECH headlights over the JW Speaker is that the FIRETECH headlights come with a lifetime warranty. So if the led(s) ever stops functioning, the lens cracks or breaks, or you have any water intrusion past the outer lens, the FIRETECH lifetime warranty covers all of these issues. The JW speaker only comes with a limited warranty which does not cover any water intrusion.

In the last SQS update Sutphen added an option for the interior finish of the led headlights. The choice the customer has is between a chrome finish or a black finish. Please use the guide below to illustrate to your customers what those options look like.

JW Speaker – Chrome Interior



JW Speaker – Black Interior



FIRETECH – Chrome Interior



FIRETECH – Black Interior





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JW SPEAKER WARRANTY COVERAGE

With the JW Speaker headlights only offering a limited warranty compared to the FIRETECH. Please be aware that Sutphen will not warrant coverage outside of the manufacture warranty, and if you feel that you have a warranty claim please contact Sutphen service to see if you are covered.

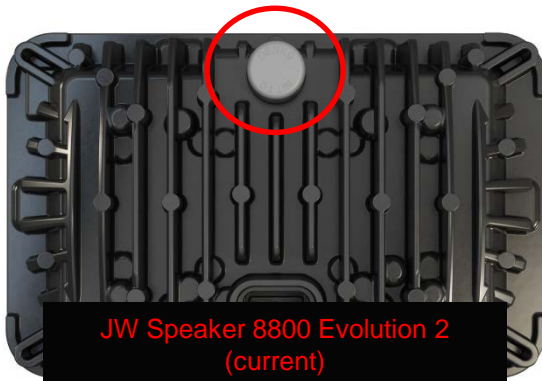
J.W. Speaker's Warranty Policy does not allow for claims resulting from the following conditions:

- Abuse, neglect and damage
- Modifications and alterations
- Improper installation
- Chemical exposure (e.g. cleaning solutions)
- Voltage spikes, transients and over-voltage beyond rated specifications
- Naturally occurring phenomena such as condensation, corrosion and UV degradation
- Wear and tear, including damage from road debris and resultant lens degradation

If you would like to read more in-depth on the overall JW Speaker LED headlight warranty, please visit the link <http://www.jwspeaker.com/terms-of-use/terms-of-sale/#warranty>.

One of the major complaints we hear is water or moisture in the light head(s). Please be aware that there is a difference between condensation in the light and water ingress. The difference is pooling water in the bottom of the lights. If there is condensation in the light the manufacture does not warrant against this. If there is pooling water in the light then that is a manufacture defect that is covered. The JW Speaker LED headlights is a manufactured headlight with a NITTO DENKO plastic vent on the back side. This was a change from the Evolution 1 that had a small yellow patch. Both models worked the same to allowed water out, but not back in. This is shown in the images below. Please follow the link below to review the document that was released last year by JW Speaker in regards to condensation in light heads.

<http://www.jwspeaker.com/blog/headlight-condensation-3/>



JW Speaker 8800 Evolution 2
(current)



JW Speaker 8800 Evolution 1
(past)

If you have any questions regarding this Sales Technical Bulletin please contact your Sales Territory Manager for more information.

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