



TO: Sutphen Sales Representatives

FROM: Zach Rudy

DATE: Revised February 16, 2023

RE: OEM Production Completion Times

As of this date, OEM Completion Times are as follows:

DUBLIN FACILITY

Customized Pumper, Aluminum	37 - 43 months
Program 2 Pumper, Aluminum	37-43 months
SP95, SP100 & SPH100	33 - 35 months
SP110 & Industrial Aerials	34 - 36 months

HILLIARD FACILITY

SA75, SL75, SP70, SLR75	24 - 26 months
SL100, SLR108, SAI75	27-29 months
SLTDA105	Contact Hilliard
Stainless Steel Pumpers	Contact Hilliard

EAST (PA) FACILITY

Custom Pumpers/Tankers, Aluminum & Stainless Steel	37 - 43 months
Kenworth Commercial Pumpers	37 - 43 months
Kenworth Commercial Tankers	37 - 43 months
Mini-Pumpers	Contact East
Rescues	37 - 43 months

URBANA FACILITY

Program 1 Pumper	37 - 43 months
Chassis Only	Contact STM

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DEALER SUPPLIED

If dealer supplied equipment is required, additional time must be added to the final delivery quoted to the customer. *Reminder, company policy is within fourteen (14) days.*

MULTIPLE APPARATUS

Consult your designated Sales Territory Manager for completion times for <u>multiple apparatus</u> or special configurations.

PENALTY CLAUSE

No penalty clause contracts will be accepted at this time, please take exception.