



**FAMILY OWNED  
SINCE 1890**

**TO:** Sutphen Sales Representatives  
**FROM:** Zach Rudy  
**DATE:** **Revised August 22, 2025**  
**RE:** Product Lead Times

As of this date, Product Lead Times are as follows:

**DUBLIN FACILITY**

SP95, SP100 & SPH100	34 – 36 months
SP110 & Industrial Aerials	35 – 37 months

**HILLIARD FACILITY**

SA75, SL75, SP70, SLR75	17 – 19 months
SL100, SLR108, SAI75	20 – 22 months
SLTDA105	Contact Hilliard
Stainless Steel Pumpers	Contact Hilliard

**EAST (PA) FACILITY**

Custom Pumpers/Tankers, Aluminum & Stainless Steel	28 – 30 months
Kenworth Commercial Pumpers	28 – 30 months
Kenworth Commercial Tankers	28 – 30 months
Mini-Pumpers	Contact East
Rescues	28 – 30 months

**URBANA FACILITY**

Program Pumper	Contact STM/DSM
Custom Pumper	34 – 36 months
Chassis Only	Contact STM/DSM



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**DEALER SUPPLIED**

If dealer supplied equipment is required, additional time must be added to the final delivery quoted to the customer. *Reminder, company policy is within fourteen (14) days.*

**MULTIPLE APPARATUS**

Consult your designated Sales Territory Manager for completion times for **multiple apparatus** or special configurations.

**PENALTY CLAUSE**

No penalty clause contracts will be accepted at this time, please take exception.