

To: Sutphen Dealer Network

From: Zach Rudy

Date: January 5, 2021

RE: Demo 501 – SPH 100 Integrated Jack Pads and Pinless Outriggers

With the completion of Sutphen's most recent SPH 100 demo unit – Demo 501, HS-6940 – we want to highlight key new features and educate our dealer network on the apparatus.

Demo 501 is Sutphen's first SPH 100 with integrated jack pads and pinless outriggers. While outrigger setup is very similar to a traditional SPH 100, there are important differences.

Please watch the video found via the link below to see the differences and learn the proper set up of the apparatus.

• Click Here for Video

This video is to be used as an educational tool for dealers only. Once the integrated jack pads and pinless outriggers become more prevalent on SPH 100s, we will create another video directed towards customer training.

At the moment, the integrated jack pads and pinless outriggers are in the testing phase. It is not a selectable or sellable option until further research is completed.

You will be made aware when the two applications are made available to customers.

For additional information about the integrated jack pads and pinless outriggers, please contact your STM.

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