

Family Owned and Operated since 1890!







#### EAST FACILITY IMPROVEMENTS

- Improved tooling and equipment
- Expanded on site outdoor storage
- New pavement for our service entrance
- Updated graphics and engineering software and hardware
- Improved employee retention



#### PRODUCTION OUTPUT

- Improved scheduling process with fine tuning adjustments for complexity of build
- Greater commitment to goal hours and meeting schedules by all team members
- Maximized sub assembly and bay output capabilities
- Moved pump testing to on site



#### PROCESS ENHANCEMENTS

- Expanded teams: purchasing, graphics, paint and body departments have all grown
- Added an Engineer to our team
- Ensuring chassis are on site, on time
- Improved forecast of material needs
- Bulk ordering
- Min / Max inventory process in place



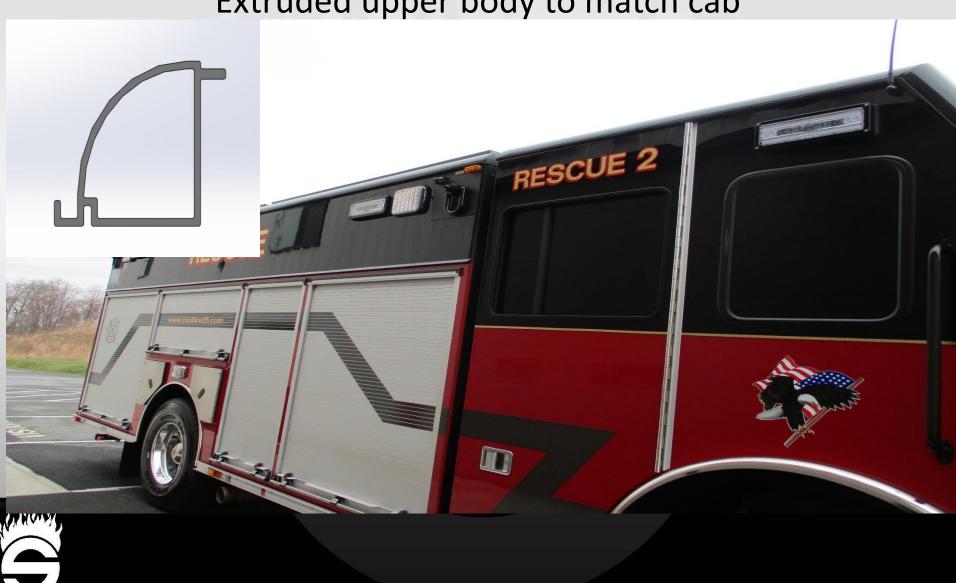
# PRODUCT DEVELOPMENT

#### **Heavy Rescues**



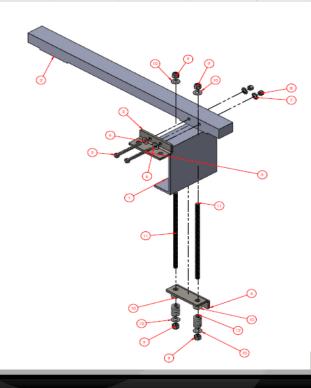


Extruded upper body to match cab

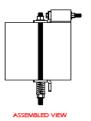


#### Spring mounted body





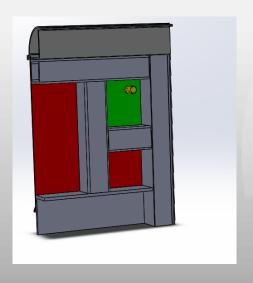
FEM NO.	PART NUMBER	DESCRIPTION	QTY.	
	Frame Rall Sample		- 1	
2	Body Support Bungs		1	
3	035817 REV 0.0	ANGLE, MOUNT, BODY, RESCUE	- 1	
4	003454	ANGLE, MOUNE, MODULE, PUMP	- 1	
5	92620A754	HIGH STRENGTH STEEL GRADE 8 BOLT 1/27-20 X 5" FULL THREADED	2	
6	98023A.033	ZNC YELLOW-CHROMATE PLATED GRADE 8 STEEL WASHER 1/2"	2	
7	95795A035	EXTERNAL-TOOTH LOCK WASHER- 1/2"	2	
8	90949A037	HIGH-STRENGTH STEEL DISTORTED- THREAD FLANGE LOCKNUT 1/27-20	2	
9	90949A110	HIGH-STRENGTH STEEL DISTORTED- THREAD FLANGE LOCKNUT 5/8-11	- 4	
10	98003A038	ZNC YELLOW-CHROMATE PLATED GRADE 8 STEEL WASHER 5/8"	6	
11	3313N14	HIGH STRENGTH STEEL THREADED ROD 5/6-11 (SINC COATED)	2	



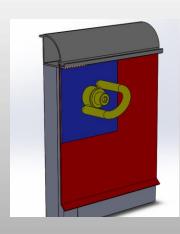
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- Tested and NFPA compliant rope anchor tie offs
- Tested and NFPA compliant winch receivers









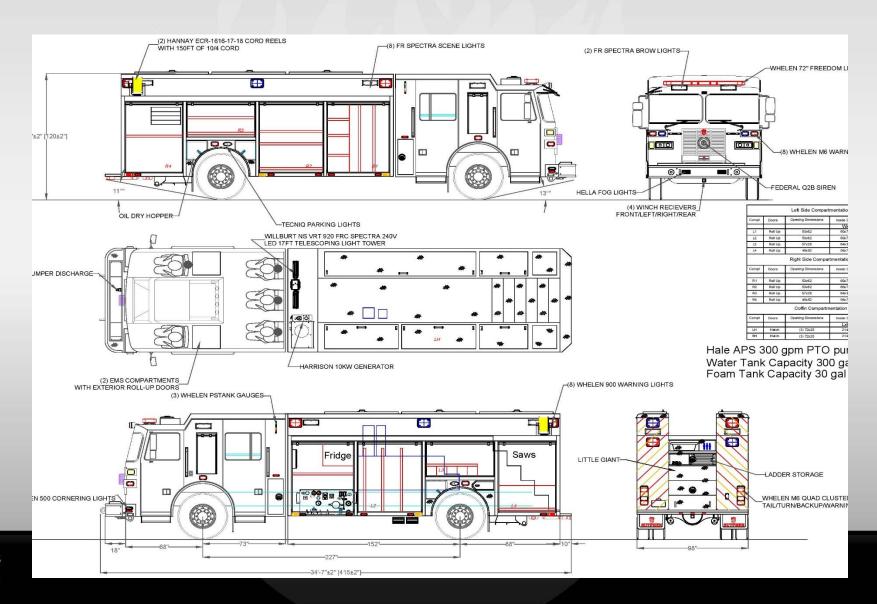
Innovative rear staircase design with ergonomic access and multi functional storage opportunities



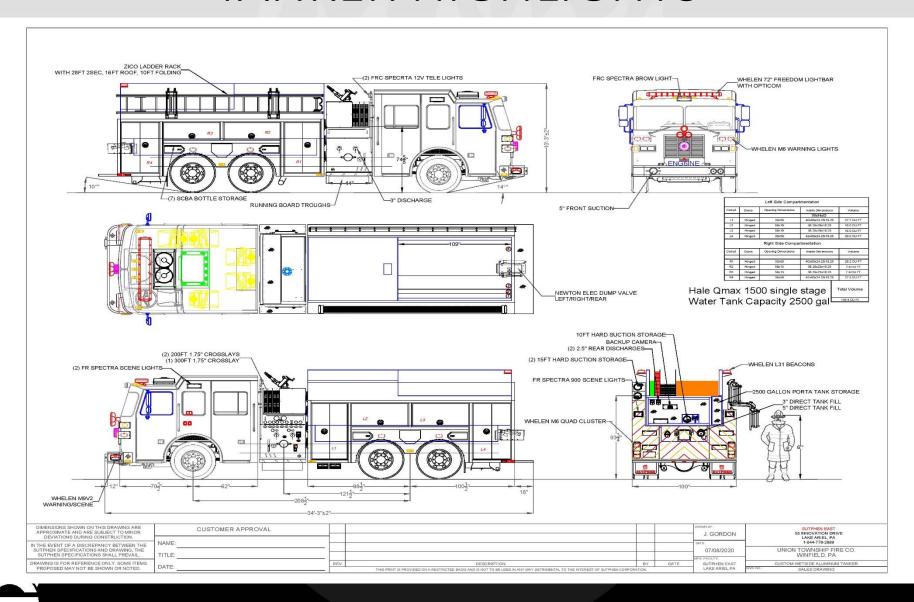




## PUMP AND WATER OPTIONS







Protective clear vinyl behind the porta tank storage



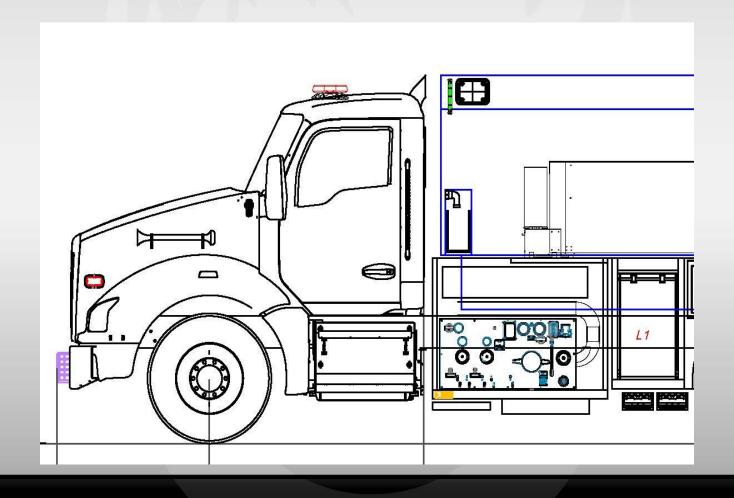


Booster reel under rear dump





Integrated speedlays or crosslays over side kick pump





Kenworth T-880 widely being used





#### Thank you for all the orders!

Point Pleasant, NJ Bethel Tate, OH Rochester, IL Vera Beach, FL Clinton Twp., PA Miami Dade, FL (2)
Palm Beach, FL
Lindsay, OK
West Monroe, NY
Athens, PA
Watertown, NY
Cashtown, PA

Vernon, NJ

Union Twp, PA
Jefferson Monroe, IA
Union Grove, NC
Uniontwon, OH
Claremont, NH
Hillsborough, NC
Northville, NY
Bowerstown, OH



# SUTPHEN

#### Family Owned and Operated since 1890!

Sotckport, NY
N. Greenbush, NY (2)
Wenham, MA
Freeburg, IL
Clinton Twp, OH

Marion, OH Waymart, PA Calera, AL Germania, NJ

Chatham, NJ North Creek, NY Laconia, NH Dorrance Twp, PA Tilton, NH Ida, MI Little Falls, NY Mifflinburg, PA

