



Commercial Chassis Paint Options/Process

1. Kenworth, Freightliner, International

- a. Single tone paint scheme desired- dealer to select in sqs2 single tone and submit paint code with order.
 - i. Sheila will send Patty Francescone paint code information once confirmed.
 - ii. Patty Francescone will send out paint chip sample to customer.
 - iii. East will use approved paint chip sample and compare to chassis mfg. paint chip for color match.
- b. Two-tone paint scheme desired- select in sqs2 two-tone cab with special paint break but delete costing. Commercial chassis quote must have paint break selected.
 - i. Sheila will send Patty Francescone paint code information once confirmed.
 - ii. Patty Francescone will send out two paint chip samples to customer.
 - iii. During pre-con, customer will have opportunity to layout two-tone line on chassis.
 - iv. East will submit two-tone drawing to commercial chassis OEM for approval.
 - v. East will compare chassis mfg. paint chip to customer approved paint chip

2. Ford, Dodge, Chevy, GMC

- a. Single tone paint scheme desired- stock chassis mfg. color (**colors may change based on model year)- standard option, no upcharge
- b. Single tone paint scheme desired - custom color, must select “special” in custom paint job, Sheila Juras will send Patty Francescone paint code information once confirmed. Patty Francescone to send paint sample out for approval to the customer.
- c. Two-tone paint scheme desired (1 custom color)- custom color with stock OEM chassis mfg. color. Must have costing for two-tone cab in sqs2. Chassis ordered in stock color (ex. Black or white). East to paint half of the cab with custom color. Paint line approved by customer and signed off once chassis arrives at east. Sheila will send Patty Francescone paint code information once confirmed Patty Francescone to send paint chip to customer for custom color only.
- d. Two-tone paint scheme desired (2 custom colors) both two-tone colors are custom. Chassis to be ordered in stock white. Paint line approved by customer and signed off once chassis arrives at east. Sheila will send Patty Francescone paint code information once confirmed. Patty to send out both custom colors for approval to customer.