

Family Owned and Operated since 1890!



Facility Updates:

- Approx. 98 orders in our back log, Thank you!
- Improving production throughout our facility
- Evaluating product diversity and expanding on existing offerings
- Facility alignment audits
- Seeking more space for inventory storage, service / manufacturing
- Maintaining positive experience with Kenworth
- Strengthening partnership with workforce to achieve production goals



Additional Team Members

Sutphen East now has over 65+ team members

Purchasing fully staffed and added 1 additional spot

Result: Able to better navigate through material shortages, improve on-time parts availability, negotiate best possible pricing

- Additional HR/Accounting support

Result: Improved internal Team Member support structure

- Paint dept. now has 5 - F/T team members, cross trained-

Result: Increased sub-assembly flow through paint process

- Increased to a third body fab team

Result: Ability to simultaneously fab 3 bodies at a time



Additional Team Members

- Increased graphics team

Result: Improved design proof timeline and material installation

Creating equipment mounting team due to increased demand for factory equipment mounting

Result: TBD

New Project Coordinator, Nikole Denoie

Result: Reducing certain project tasks from Engineering team-work load. Results in more timely sales drawings, more time allotted for floor engineering

New Quality Control Manager, Ron Moses

Result: QC process now has a true custodian that is not part of the project construction process. Fresh eyes, many years of experience.



Prep Team

New process- Prep team

- Pete Palma and team now in full flow of production by prepping modules, bodies and all chassis for final assembly bays
- Improved consistency and facility alignment

Results: Up to one full week time reduction in finish bays per project.





New Equipment & Tooling

New investments paying off:

- Wheel alignments now 80% completed in house

Results: 3 additional full days the project is now in house. We control the process!

Cold saws, SS and Aluminum- Dissimilar metals now being cut separately

Results: cleaner, non-contaminated metal cuts

Expanded welding department and welders, new leadership

Results: More internal cooperation, better facility flow, improved weld and shop air quality

Investments in inventory- Inventory doubled

Results: More material on hand as needed for improved

Body jig with floor anchors for large rescue bodies

Results: Bodies are not warping during welding, much improved straightness and happy paint dept





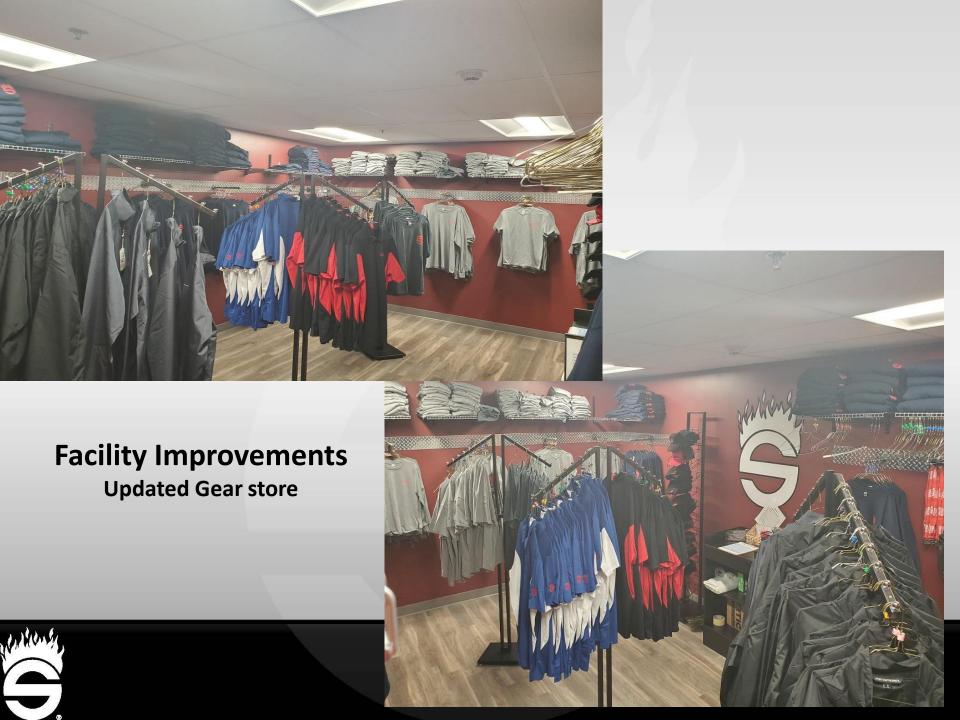


Facility Improvements
Security improvements









THE FUTURE IS BRIGHT!

THANK YOU

