



SUTPHEN

Family Owned and Operated since 1890!



10/24/2022
Darryl Rhyne
Sutphen East

Facility Updates:

- Approx. 98 orders in our back log, Thank you!
- Improving production throughout our facility
- Evaluating product diversity and expanding on existing offerings
- Facility alignment audits
- Seeking more space for inventory storage, service / manufacturing
- Maintaining positive experience with Kenworth
- Strengthening partnership with workforce to achieve production goals



Additional Team Members

Sutphen East now has over 65+ team members

- Purchasing fully staffed and added 1 additional spot

Result: Able to better navigate through material shortages, improve on-time parts availability, negotiate best possible pricing

- Additional HR/Accounting support

Result: Improved internal Team Member support structure

- Paint dept. now has 5 - F/T team members, cross trained-

Result: Increased sub-assembly flow through paint process

- Increased to a third body fab team

Result: Ability to simultaneously fab 3 bodies at a time



Additional Team Members

- Increased graphics team

Result: Improved design proof timeline and material installation

- Creating equipment mounting team due to increased demand for factory equipment mounting

Result: TBD

- New Project Coordinator, Nikole Denoie

Result: Reducing certain project tasks from Engineering team-work load. Results in more timely sales drawings, more time allotted for floor engineering

- New Quality Control Manager, Ron Moses

Result: QC process now has a true custodian that is not part of the project construction process. Fresh eyes, many years of experience.



Prep Team

New process- Prep team

- Pete Palma and team now in full flow of production by prepping modules, bodies and all chassis for final assembly bays
- Improved consistency and facility alignment

Results: Up to one full week time reduction in finish bays per project.



New Equipment & Tooling

New investments paying off:

- Wheel alignments now 80% completed in house

Results: 3 additional full days the project is now in house. We control the process!

- Cold saws, SS and Aluminum- Dissimilar metals now being cut separately

Results: cleaner, non-contaminated metal cuts

- Expanded welding department and welders, new leadership

Results: More internal cooperation, better facility flow, improved weld and shop air quality

- Investments in inventory- Inventory doubled

Results: More material on hand as needed for improved

- Body jig with floor anchors for large rescue bodies

Results: Bodies are not warping during welding, much improved straightness and happy paint dept





Facility Improvements

HS Inventory storage





Facility Improvements

Security improvements





Facility Improvements
Team Member enhancement area
“Fern Gully”





Facility Improvements

Updated Gear store



**THE FUTURE IS
BRIGHT!**

THANK YOU

