



SUTPHEN

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Date 12/8/2021
ZCR
Global Sales Meeting

TOP 10 Dealers for 2020

- 10. Texas Fire Apparatus \$4,208,249
- 9. Southeast Fire Apparatus \$4,308,523
- 8. Signal 1 Fire Apparatus \$4,640,643
- 7. F.A.S.T. \$7,676,319
- 6. Vandermolen \$8,079,773
- 5. Stevens Fire \$8,519,098
- 4. Herb Fire \$23,996,796



TOP 10 Dealers for 2020

- 3. Heritage Fire Equipment \$28,572,784
- 2. Williams Fire Apparatus \$30,899,160
- 1. South Florida \$33,307,921
Emergency Vehicles



Welcome New Dealers

MES | **SHIPMAN'S**
FIRE EQUIPMENT CO.



Rules of the day

- This is being recorded for future reference
- We have attempted to mitigate as many technological risks as possible, however, if we run into issues, please be patient with us.
- Please be respectful of other's presentations, raise hand and we will call on you if timing is right
- We want this to be engaging and informative, however, it is difficult to have productive tangents in an online format, so please be mindful of when you chime in.
- Similar to our summer webinar series, we have multiple people moderating the chat, so feel free to ask questions.
- If you have problems with your Webex. Please reach out to your STM and they may be able to help you troubleshoot the issue.
- Enjoy the content



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Thank you!

